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SUGGESTED SOLUTION

IPCC MAY 2017 EXAM

FINANCIAL MANAGEMENT

Test Code - I M J 7 1 4 2

BRANCH - (MULTIPLE) (Date : 22.01.2017)

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Answer-1 :

Gross Profit

Rs. 54,000

Gross Profit Margin

20%

∴ Sales

$$= \frac{\text{Gross Profit}}{\text{Gross Profit Margin}} \text{ Rs.54,000 / 0.20 = Rs.2,70,000}$$

Credit Sales to Total Sales = 80%
 ∴ Credit Sales = Rs. 2,70,000 × 0.80 = Rs. 2,16,000
 Total Assets Turnover = 0.3 times

$$\begin{aligned} \therefore \text{Total Assets} &= \frac{\text{Sales}}{\text{Total Assets Turnover}} \\ &= \frac{\text{Rs. 2,70,000}}{0.3} = \text{Rs. 9,00,000} \end{aligned}$$

(2 Marks)

Sales – Gross Profit = COGS

$$\therefore \text{COGS} = \text{Rs. 2,70,000} - 54,000 = \text{Rs. 2,16,000}$$

Inventory turnover = 4 times

$$\text{Inventory} = \frac{\text{COGS}}{\text{Inventory turnover}} = \frac{2,16,000}{4} = \text{Rs. 54,000}$$

Average Collection Period = 20 days

$$\therefore \text{Debtors turnover} = \frac{360}{\text{Average Collection Period}} = 360 / 20 = 18$$

$$\therefore \text{Debtors} = \frac{\text{Credit Sales}}{\text{Debtors turnover}} = \frac{\text{Rs. 2,16,000}}{18} = \text{Rs. 12,000}$$

Current ratio = 1.8

$$1.8 = \frac{\text{Debtors} + \text{Inventory} + \text{Cash}}{\text{Creditors}}$$

$$1.8 \text{ Creditors} = (\text{Rs. 12,000} + \text{Rs. 54,000} + \text{Cash})$$

$$1.8 \text{ Creditors} = \text{Rs. 66,000} + \text{Cash}$$

Long-term Debt to Equity = 40%

Shareholders' Funds = Rs. 6,00,000

$$\therefore \text{Long-term Debt} = \text{Rs. 6,00,000} \times 40\% = \text{Rs. 2,40,000}$$

Creditors (Balance figure) = 9,00,000 – (6,00,000 + 2,40,000) = Rs. 60,000

$$\therefore \text{Cash} = (60,000 \times 1.8) - 66,000 = \text{Rs. 42,000}$$

(2 Marks)

Balance Sheet

Liabilities	Rs.	Assets	Rs.
Creditors (Bal. Fig)	60,000	Cash	42,000
		Debtors	12,000
Long-term debt	2,40,000	Inventory	54,000
Shareholders' funds	6,00,000	Fixed Assets (Bal fig.)	7,92,000
	9,00,000		9,00,000

(2 Marks)

Answer-2 :

Computation of Total Cash Cost:

	Rs.	Rs.
Sales		90,00,000
Less: Gross profit (25% x sales revenue)		<u>22,50,000</u>
Total Manufacturing cost (A)		67,50,000
Less: Material consumed cost	22,50,000	
Less: Wages paid	<u>18,00,000</u>	<u>40,50,000</u>
Manufacturing expenses		27,00,000
Less: Cash manufacturing expenses (Rs. 2,00,000 × 12)		<u>24,00,000</u>
Depreciation: (B)		3,00,000
Total Manufacturing cost : (C) = (A) – (B)		64,50,000
Add: Administrative expenses		6,00,000
Add: Sales promotion expenses		<u>12,00,000</u>
Total cash cost of manufacturing and sales		82,50,000

(2.5 Marks)

Estimation of Current Assets :

	Rs.
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Debtors	20,62,500
(Total cash cost × 3/12) or (Rs. 82,50,000 × 3/12)	
Cash balance	2,50,000
Pre-paid sales promotion expenses	3,00,000
Raw materials stock (Material consumed / 12) or (Rs.22,50,000 / 12)	1,87,500
Finished goods stock	10,75,000
(Total cash cost x 2/12) or (Rs. 64,50,000 x 2/12)	
Total Current Assets	<u>38,75,000</u>

(2.5 Marks)

Estimation of Current Liabilities:

Sundry creditors	2,81,250
Material cost (Rs.22,50,000 x 1.5 months / 12 months)	
Manufacturing expenses outstanding	2,00,000
Wages outstanding (Rs. 18,00,000 × 1/12 months)	1,50,000
Administrative expenses outstanding (Rs.6,00,000 × 1 month / 12 months)	<u>50,000</u>
Total Current Liabilities	<u>6,81,250</u>
Working capital requirements : (CA - CL) (On cash cost basis)	<u>31,93,750</u>
Add: Safety Margin @ 5%	<u>1,59,688</u>
Total Working Capital	33,53,438

(3 Marks)

Answer-3 :

Statement showing Evaluation of the Proposed Credit Policies

(Amount Rs. in Lakhs)

	Credit policies				
	Present	I	II	Proposed III	IV
Average Collection Period (days)	(20 days)	(30 days)	(40 days)	(50 days)	(60 days)
Sales (Annual)	60.00	65.00	70.00	74.00	75.00
Less: Variable cost (70% of sales)	<u>42.00</u>	<u>45.50</u>	<u>49.00</u>	<u>51.80</u>	<u>52.50</u>
Contribution	18.00	19.50	21.00	22.20	22.50
Less: Fixed Costs	<u>8.00</u>	<u>8.00</u>	<u>8.00</u>	<u>8.00</u>	<u>8.00</u>
Profit	10.00	11.50	13.00	14.20	14.50
Increase in profit compared to present profit: (A)	-	1.50	3.00	4.20	4.50
Investments in debtors (Variable cost+ Fixed cost)	50.00	53.50	57.00	59.80	60.50
Debtors turnover (360 days/Average collection period)	18	12	9	7.2	6
Average investment in debtors (Investment in debtors/ Debtors turnover)	2.78	4.46	6.33	8.3	10.08
Additional investment in debtors compared to present level	-	1.68	3.55	5.52	7.30
Required return on additional investment (25%) : (B)	-	0.42	0.89	1.38	1.83
Incremental profit: (A)-(B)	-	1.08	2.11	2.82	2.67

(4 Marks)

Decision: The Company should adopt the credit policy III (with collection period of 50 days) as it yields a maximum profit to the company.

Another method of solving the above problem is as under:
Statement Showing Evaluation of the proposed Credit Policies

Particulars	(Rs. in Lakhs)				
	Present policy 20 days	Policy I 30 days	Policy II 40 days	Policy III 50 days	Policy IV 60 days
A. Expected profit :	60.00	65.00	70.00	74.00	75.00
(a) Sales					
(b) Total Cost:					
(i) Variable Cost @ 70%	42.00	45.50	49.00	51.80	52.50
(ii) Fixed Costs	8.00	8.00	8.00	8.00	8.00
	<u>50.00</u>	<u>53.50</u>	<u>57.00</u>	<u>59.80</u>	<u>60.50</u>
(c) Expected Profit	10.00	11.50	13.00	14.20	14.50
B. Opportunity Cost of Investment in Receivables	0.69	1.11	1.58	2.08	2.52
C. Net Benefits [A-B]	9.31	10.39	11.42	12.12	11.98

(2 Marks)

Recommendation: The credit policy III (i.e. 50 days credit) should be adopted since the net benefits under this policy are higher than those under other policies.

Working Note

Calculation of Opportunity Cost of Investments in Receivables:

$$\text{Opportunity Cost} = \text{Total Cost} \times \frac{\text{Collection Period}}{360} \times \frac{\text{Rate of Return}}{100}$$

$$\text{Present Policy} = \text{Rs.}50 \text{ lakhs} \times \frac{20}{360} \times \frac{25}{100} = \text{Rs.}0.69 \text{ lakh}$$

$$\text{Proposed Policy I} = \text{Rs.}53.50 \text{ lakhs} \times \frac{30}{360} \times \frac{25}{100} = \text{Rs.}1.11 \text{ lakh}$$

$$\text{Present Policy II} = \text{Rs.}57.00 \text{ lakhs} \times \frac{40}{360} \times \frac{25}{100} = \text{Rs.}1.58 \text{ lakh}$$

$$\text{Present Policy III} = \text{Rs.}59.80 \text{ lakhs} \times \frac{50}{360} \times \frac{25}{100} = \text{Rs.}2.08 \text{ lakh}$$

$$\text{Present Policy IV} = \text{Rs.}60.50 \text{ lakhs} \times \frac{60}{360} \times \frac{25}{100} = \text{Rs.}2.52 \text{ lakh}$$

(2 Marks)

Answer-4 :

(i) **Calculation of Sales**

Fixed assets Rs.(1,62,50,000 + 30,00,000) = 1,92,50,000

$$\text{Sales} = \frac{1,92,50,000}{1.4} = 1,37,50,000$$

$$\text{Cost of goods sold} = 1,37,50,000 \times 0.90 = 1,23,75,000$$

$$\text{Material} = 1,37,50,000 \times 0.40 = 55,00,000$$

$$\text{Depreciation} = 1,37,50,000 \times 0.05 = 6,87,500$$

$$\text{Net profit} = 1,37,50,000 \times 0.10 = 13,75,000$$

(1.5 Marks)

Calculation of Net Fixed Assets

	Rs.
Opening balance	1,62,50,000
Add: Purchases	<u>30,00,000</u>
	<u>1,92,50,000</u>
Less: Accumulated Depreciation	52,00,000
Additional Depreciation	<u>6,87,500</u>
Closing balance of fixed assets	<u>1,33,62,500</u>

(1.5 Marks)

Calculation of Closing Stock

$$\begin{aligned} \text{Average Stock} &= \frac{\text{Cost of goods sold}}{\text{Stock turnover ratio}} \\ &= \frac{1,23,75,000}{6} = 20,62,500 \end{aligned}$$

$$\text{Average Stock} = \frac{(\text{Opening Stock} + \text{Closing Stock})}{2}$$

$$20,62,500 = \frac{(19,50,000 + \text{Closing Stock})}{2}$$

$$\text{Closing stock} = 41,25,000 - 19,50,000 = 21,75,000$$

$$\text{Calculation of Debtors} = 1,37,50,000 \times 0.10 = 13,75,000$$

$$\text{Calculation of Creditors} = 55,00,000 \times 0.25 = 13,75,000$$

(1.5 Marks)**Calculation of Interest and Provision for Taxation**

Net profit	13,75,000
Less: Interest (19,50,000 × 10%)	<u>2,55,500</u>
(5,50,000 × 11%)	11,19,500
Less: Taxes	<u>3,35,850</u>
Net profit available for dividend	7,83,650
Less: Preference share dividend	2,60,000
Less: Equity dividend @ 7%	<u>4,20,000</u>
Transfer to reserves and surplus	<u>1,03,650</u>

Reserves and Surplus

Opening balance	14,00,000
Add: Current balance	<u>1,03,650</u>
	<u>15,03,650</u>

(1.5 Marks)**Projected Cash Flow Statement****(i) Cash flow from Operating Activities**

Profit after taxation	7,83,650
Depreciation added back	<u>6,87,500</u>
	14,71,150
Add: Increase in current liabilities and decrease in current assets	
Provision for taxation	3,35,850
Debtors (26,00,000 – 13,75,000)	12,25,000
Less: Increase in current assets and decrease in current liabilities	
Stock (21,75,000 – 19,50,000)	(2,25,000)
Creditors (13,75,000 – 32,50,000)	<u>(18,75,000)</u>
Net Cash from Operating Activities	<u>9,32,000</u>

(ii) Cash flow from Investing Activities

Purchase of Fixed Assets	(30,00,000)
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(iii) Cash flow from Financing Activities

Issue of Debenture	5,50,000
Issue of equity share capital	30,00,000
Dividend paid	<u>(6,80,000)</u>
Net increase in cash	<u>28,70,000</u>
Opening balance of cash	8,02,000
Closing balance	<u>2,50,000</u>
	<u>10,52,000</u>

(3 Marks)**Projected Balance Sheet as on 31st March, 2008**

Liabilities	Rs. ('000)	Assets Rs.	('000)
Equity share capital	9,000	Fixed Assets (at cost)	19,250
8% Preference share capital	3,250	Less : Depreciation written off	<u>5,887.50</u>
			<u>13,362.50</u>

Reserves & Surplus	1,503.65	Stock	2,175
10% & 11% Debentures	2,500		
Sundry Creditors	1,375	Sundry debtors	1,375
Provision for taxation	335.85	Cash	1,052
Total	17,964.50	Total	17,964.50

(5 Marks)

Answer-5 :

(i) Net Sales : Rs. 30 crores

EBIT = 12% on sales = Rs. 3.6 crores

$$\text{Return on Capital Employed (pre-tax)} = \frac{\text{EBIT}}{\text{Capital Employed}} = \frac{3.6}{10+2+6} \times 100 = 20\%$$

After tax it will be = 20% (1 - 0.4) = 12 %.

Particulars	Rs. in crores
EBIT	3.6
Less: Interest on Debt (15% of 6 crores)	<u>0.9</u>
EBT	2.7
Less : Tax @ 40%	<u>1.08</u>
EAT	1.62
Less : Preference dividend	<u>0.26</u>
Earnings available for Equity Shareholders	<u>1.36</u>
Return on equity = 1.36/10 × 100 = 13.6%	

(3 Marks)

Segments due to the presence of Preference Share capital and Borrowing (Debentures)

Segment of ROE due to preference capital : (12% - 13%) × Rs. 2 Crore = - 2%

Segment of ROE due to Debentures: (12% - 9%) × Rs. 6 Crores = 18 %

Total = -2 % + 18 % = 16 %

Cost of debenture (after tax) = 15% (1 - 0.4) = 9 %

The weighted average cost of capital is as follows

Source	Proportion	Cost (%)	WACC (%)
(i) Equity	10/18	13.60	7.56
(ii) Preference shares	2/18	13.00	1.44
(iii) Debt	6/18	9.00	3.00
Total			12.00

(2 Marks)

(ii) Financial Leverage = $\frac{\text{EBIT}}{\text{EBT}} = \frac{3.6}{2.7} = 1.33$

Combined Leverage = FL × OL

3 = 1.33 × OL Or, OL = $\frac{3}{1.33}$ Or, Operating Leverage = 2.26

(1 Mark)

Answer-6 :

(a) Working Notes:

(i) Calculation of Sales

$$\frac{\text{Fixed Assets}}{\text{Sales}} = \frac{1}{3}$$

$$\therefore \frac{26,00,000}{\text{Sales}} = \frac{1}{3} \Rightarrow \text{Sales} = \text{Rs. } 78,00,000$$

(ii) Calculation of Current Assets

$$\frac{\text{Fixed Assets}}{\text{Current Assets}} = \frac{13}{11}$$

$$\therefore \frac{26,00,000}{\text{Current Assets}} = \frac{13}{11} \Rightarrow \text{Current Assets} = \text{Rs. } 22,00,000$$

(iii) Calculation of Raw Material Consumption and Direct Wages

	Rs.
Sales	78,00,000
Less: Gross Profit	<u>11,70,000</u>
Works Cost	<u>66,30,000</u>

Raw Material Consumption (20% of Works Cost)	Rs.13,26,000
Direct Wages (10% of Works Cost)	Rs. 6,63,000

(iv) Calculation of Stock of Raw Materials (= 3 months usage)

$$= 13,26,000 \times \frac{3}{12} = \text{Rs. } 3,31,500$$

(v) Calculation of Stock of Finished Goods (= 6% of Works Cost)

$$= 66,30,000 \times \frac{6}{100} = \text{Rs. } 3,97,800$$

(vi) Calculation of Current Liabilities

$$\frac{\text{Current Assets}}{\text{Current Liabilities}} = 2$$

$$\frac{22,00,000}{\text{Current Liabilities}} = 2 \Rightarrow \text{Current Liabilities} = \text{Rs. } 11,00,000$$

(vii) Calculation of Debtors

$$\text{Average collection period} = \frac{\text{Debtors}}{\text{Credit Sales}} \times 365$$

$$\frac{\text{Debtors}}{78,00,000} \times 365 = 60 \Rightarrow \text{Debtors} = \text{Rs. } 12,82,191.78 \text{ or } \text{Rs. } 12,82,192$$

(viii) Calculation of Long term Loan

$$\frac{\text{Long term Loan}}{\text{Current Liabilities}} = \frac{2}{1}$$

$$\frac{\text{Long Term Loan}}{11,00,000} = \frac{2}{1} \Rightarrow \text{Long term loan} = \text{Rs. } 22,00,000$$

(ix) Calculation of Cash Balance

	Rs.
Current assets	22,00,000
Less: Debtors	12,82,192
Raw materials stock	3,31,500
Finished goods stock	<u>3,97,800</u>
Cash balance	<u>1,88,508</u>

(x) Calculation of Net worth

Fixed Assets		26,00,000
Current Assets		<u>22,00,000</u>
Total Assets		48,00,000
Less: Long term Loan	22,00,000	
Current Liabilities	<u>11,00,000</u>	<u>33,00,000</u>
Net worth		<u>15,00,000</u>

Net worth = Share capital + Reserves = 15,00,000

$$\frac{\text{Capital}}{\text{Reserves and Surplus}} = \frac{1}{4} \Rightarrow \text{Share Capital} = 15,00,000 \times \frac{1}{5} = \text{Rs. } 3,00,000$$

$$\text{Reserves and Surplus} = 15,00,000 \times \frac{4}{5} = \text{Rs. } 12,00,000$$

(10 x 0.5 = 5 Marks)

**Profit and Loss Account of PQR Ltd.
for the year ended 31st December, 2006**

Particulars	Rs.	Particulars	Rs.
To Direct Materials	13,26,000	By Sales	78,00,000
To Direct Wages	6,63,000		
To Works (Overhead) Balancing figure	46,41,000		
To Gross Profit c/d (15% of Sales)	11,70,000		
	78,00,000		78,00,000
To Selling and Distribution Expenses (Balancing figure)	5,46,000	By Gross Profit b/d	11,70,000
To Net Profit (8% of Sales)	6,24,000		
	11,70,000		11,70,000

(1.5 Marks)

**Balance Sheet of PQR Ltd.
as at 31st December, 2006**

Liabilities	Rs.	Assets	Rs.
Share Capital	3,00,000	Fixed Assets	26,00,000
Reserves and Surplus	12,00,000	Current Assets:	
Long term loans	22,00,000	Stock of Raw Material	3,31,500
Current liabilities	11,00,000	Stock of Finished Goods	3,97,800
		Debtors	12,82,192
		Cash	1,88,508
	48,00,000		48,00,000

(1.5 Marks)